

RE/MAX Northern Illinois Presents
SHORT SALES, FORECLOSURES & REOs CLASS
CE APPROVED!!*

6-hour, one day class!
Year round Coaching!
Locations Offered Throughout the Region

Becoming an Expert in Short Sales, Foreclosures & REOs, is the fastest way to increase your cash flow while the market is adjusting. It couldn't be easier, especially when you have access to a personal coach, 24/7/365 for an entire year!

Distressed properties is a niche in the real estate market **where earning potential is unlimited.**



- This program will show you how to do short sales, foreclosures, REOs (real estate owned properties), and BPOs (Broker Price Opinions). **This is a growing segment of the market!**
 - It will be taught by RE/MAX coach and instructor Nancy Freeman, an expert in the field.
 - All students will be coached by Nancy for one year after the class.
 - **This is an opportunity of a lifetime** for RE/MAX Affiliates to learn this very protected and secret niche which has the potential of delivering unlimited cash flow to those who learn it well
- In this class, you will learn:
 - The trick to doing short sales
 - How to protect your commissions!
 - How to work with the banks and the right departments to approach
 - Proper follow up to ensure transactions close
 - The foreclosure process
 - How to work with Banks to procure foreclosure business
 - What you can do to offer the homeowner facing foreclosure
 - The best stage of foreclosure to help clients
 - The REO and BPO (Broker Price Opinions) process
 - How to attract REO and BPO accounts
 - How to find motivated sellers
 - How to work with lenders



Class runs 9 a.m. to 4 p.m., with a break for lunch
(Registration is from 8:30 a.m. to 9 a.m.)

***CE credit incurs an additional charge of \$90**

R.S.V.P. to Fax: 815-741-5083 or 815-729-9002 or
Email: nfreeman221@comcast.net or kristinmorgan@remax.net or
For more information, call Nancy: 815-741-3100, cell: 815-530-5633, home: 815-741-5070 (until midnight)
Dana 815-741-5081 or Kristin 815-741-5657

Name: _____ Class Date: _____

Home Address: _____

City: _____ State: _____ Zip: _____

Cell: _____ Office: _____

Office Name: _____

Email: _____

Cost per Student: \$250 (add \$90 for CE credit)

Total Enclosed: _____

Payment (Circle One): Check Enclosed Visa MasterCard Discover American Express

Credit Card: _____ Expiration Date (mm/yyyy): _____

Will you be participating in the CE offered in the program? Yes or No **(CE credit incurs an additional charge of \$90)**